

IS 2011 4 April MTD - Last month

4/1/2010 through 4/30/2011

5/20/2011

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| Category Description | 4/1/2010- 4/30/2010 | 4/1/2011- 4/30/2011 | Amount Difference |
|--------------------------------------|------------------------|------------------------|----------------------|
| INCOME | | | |
| Uncategorized | 58.08 | 115.75 | 57.67 |
| Income | | | |
| I. GIFTS & GRANTS | | | |
| 2. Undesignated | | | |
| Dues | 110.00 | 310.00 | 200.00 |
| Patrons | 0.00 | 100.00 | 100.00 |
| TOTAL 2. Undesignated | 110.00 | 410.00 | 300.00 |
| TOTAL I. GIFTS & GRANTS | 110.00 | 410.00 | 300.00 |
| II. PROGRAM SERVICES | | | |
| 1. Art Show Income | | | |
| Magnolia Sales | 180.00 | 0.00 | -180.00 |
| Piccolo Juried | 4,025.00 | 4,490.00 | 465.00 |
| Sidewalk | 420.00 | 0.00 | -420.00 |
| Signature Juried | 2,450.00 | 3,010.00 | 560.00 |
| Signature Show hospitality fee | 380.00 | 340.00 | -40.00 |
| TOTAL 1. Art Show Income | 7,455.00 | 7,840.00 | 385.00 |
| 2. Artist and Member Programs | | | |
| Fundraising | | | |
| Calendar | 140.00 | 0.00 | -140.00 |
| Other Income:II. PROGRAM SERVI... | 0.00 | 90.00 | 90.00 |
| TOTAL Fundraising | 140.00 | 90.00 | -50.00 |
| TOTAL 2. Artist and Member Programs | 140.00 | 90.00 | -50.00 |
| 3. Classes & Workshops | 2,935.00 | 1,700.00 | -1,235.00 |
| 4. Gallery | | | |
| Art sales from Gallery | 10,149.10 | 12,534.60 | 2,385.50 |
| Art sales from Gallery Sales Tax | 0.00 | -35.63 | -35.63 |
| Art sales from Gallery-shipping | 0.00 | 575.00 | 575.00 |
| Gallery members fee payments | 3,075.00 | 5,705.00 | 2,630.00 |
| Misc. Gallery income | 0.00 | 24.01 | 24.01 |
| TOTAL 4. Gallery | 13,224.10 | 18,802.98 | 5,578.88 |
| TOTAL II. PROGRAM SERVICES | 23,754.10 | 28,432.98 | 4,678.88 |
| TOTAL Income | 23,864.10 | 28,842.98 | 4,978.88 |
| Misc. Income | 0.00 | 280.00 | 280.00 |
| _IntInc | 35.86 | 27.45 | -8.41 |
| TOTAL INCOME | 23,958.04 | 29,266.18 | 5,308.14 |

EXPENSES

| | | | |
|--------------------------------------|----------|----------|----------|
| Uncategorized | 101.74 | 65.00 | 36.74 |
| Expenses | | | |
| 1. PROGRAM SERVICES | | | |
| 1. Art Shows | | | |
| Magnolia | 210.00 | 0.00 | 210.00 |
| Other art shows | 568.95 | 6.49 | 562.46 |
| Piccolo Juried | 0.00 | 5.00 | -5.00 |
| Signature | 2,097.79 | 1,698.76 | 399.03 |
| TOTAL 1. Art Shows | 2,876.74 | 1,710.25 | 1,166.49 |
| 2. Artist and Member Programs | | | |
| Membership meetings | 12.05 | 100.00 | -87.95 |
| Other Expenses:1. PROGRAM SERVI... | 100.00 | 0.00 | 100.00 |

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| TOTAL 2. Artist and Member Programs | 112.05 | 100.00 | 12.05 |
| 3. Class Workshop | 7,840.55 | 7,051.92 | 788.63 |
| 4. Community Projects | | | |
| High School Show | 0.00 | 27.21 | -27.21 |
| TOTAL 4. Community Projects | 0.00 | 27.21 | -27.21 |
| 5. Gallery Expenses | | | |
| Advertising | 31.50 | 670.00 | -638.50 |
| Gallery Equipment & Fixtures | 358.78 | 92.67 | 266.11 |
| Gallery Supplies & Services | 417.52 | 373.76 | 43.76 |
| Misc. | 0.00 | 315.00 | -315.00 |
| Parking Garage for Admin | 110.00 | 110.00 | 0.00 |
| Parking for Artist sitter | 200.00 | 200.00 | 0.00 |
| Payments to artists | 8,098.09 | 11,547.97 | -3,449.88 |
| Window wash | 40.00 | 0.00 | 40.00 |
| TOTAL 5. Gallery Expenses | 9,255.89 | 13,309.40 | -4,053.51 |
| TOTAL 1. PROGRAM SERVICES | 20,085.23 | 22,198.78 | -2,113.55 |
| 2. POSTAGE & SHIPPING | | | |
| 5. Gallery | 133.00 | 0.00 | 133.00 |
| 6. Other Postage & Shipping | 0.00 | 55.68 | -55.68 |
| TOTAL 2. POSTAGE & SHIPPING | 133.00 | 55.68 | 77.32 |
| 4. GENERAL & ADMINISTRATIVE | | | |
| Banking charges | 278.60 | 43.90 | 234.70 |
| Credit Card Fees | 308.03 | 346.05 | -38.02 |
| Office supplies & services | 156.76 | 590.42 | -433.66 |
| Other misc. | 75.00 | 37.50 | 37.50 |
| TOTAL 4. GENERAL & ADMINISTRATIVE | 818.39 | 1,017.87 | -199.48 |
| 5. TELEPHONE & INTERNET ACCESS FEES | 219.65 | 177.47 | 42.18 |
| 6. OCCUPANCY COSTS | | | |
| Other Utilities | 307.86 | 448.48 | -140.62 |
| Parking Business manager | 110.00 | 110.00 | 0.00 |
| Rent | 5,144.00 | 5,100.00 | 44.00 |
| TOTAL 6. OCCUPANCY COSTS | 5,561.86 | 5,658.48 | -96.62 |
| 7. SALARIES & BENEFITS | | | |
| Net Salary Paid | 2,051.07 | 924.29 | 1,126.78 |
| Withholding - Federal | 1,093.10 | 1,581.89 | -488.79 |
| Withholding - SC | 229.47 | 330.02 | -100.55 |
| Other Expenses:7. SALARIES & BENEFITS | 0.00 | 1,424.52 | -1,424.52 |
| TOTAL 7. SALARIES & BENEFITS | 3,373.64 | 4,260.72 | -887.08 |
| 8. PROFESSIONAL FEES | 150.00 | 0.00 | 150.00 |
| TOTAL Expenses | 30,341.77 | 33,369.00 | -3,027.23 |
| Misc. Promotional Expenses | 0.00 | 0.00 | 0.00 |
| TOTAL EXPENSES | 30,443.51 | 33,434.00 | -2,990.49 |
| OVERALL TOTAL | -8,485.47 | -4,167.82 | 2,317.65 |

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| 6. Other Postage & Shipping | 132.88 | 1,181.83 | -1,048.95 |
| Other Expenses:2. POSTAGE & SHIPPING | 0.00 | 5.86 | -5.86 |
| TOTAL 2. POSTAGE & SHIPPING | 1,876.76 | 3,455.40 | -1,578.64 |
| 3. PRINTING & PUBLICATIONS | | | |
| 1. Art Shows | | | |
| Other art shows | 0.00 | 0.00 | 0.00 |
| Piccolo Juried | 136.70 | 0.00 | 136.70 |
| TOTAL 1. Art Shows | 136.70 | 0.00 | 136.70 |
| 2. Artist and Member Programs | 1,749.26 | 232.01 | 1,517.25 |
| 4. Community Proj. | | | |
| Special Education Arts (VSA) | 36.73 | 200.00 | -163.27 |
| TOTAL 4. Community Proj. | 36.73 | 200.00 | -163.27 |
| 5. Gallery | 0.00 | 30.08 | -30.08 |
| 6. Other Printing & Publications | 1,878.12 | 757.40 | 1,120.72 |
| Other Expenses:3. PRINTING & PUBLIC... | 0.00 | 75.25 | -75.25 |
| TOTAL 3. PRINTING & PUBLICATIONS | 3,800.81 | 1,294.74 | 2,506.07 |
| TOTAL Expenses | 209,347.00 | 250,988.04 | -41,641.04 |
| Other Expenses:4. GENERAL & ADMINIS... | 680.31 | 183.94 | 496.37 |

Expenses

| | | | |
|--|-------------------|-------------------|-------------------|
| 4. GENERAL & ADMINISTRATIVE | | | |
| Banking charges | 1,255.39 | 308.52 | 946.87 |
| Credit Card Fees | 2,359.60 | 3,106.78 | -747.18 |
| Insurance Costs | 2,043.26 | 1,782.16 | 261.10 |
| Office equipment | 1,256.30 | 0.00 | 1,256.30 |
| Office supplies & services | 2,238.66 | 2,856.07 | -617.41 |
| Other misc. | 2,416.84 | 992.53 | 1,424.31 |
| TOTAL 4. GENERAL & ADMINISTRATIVE | 11,570.05 | 9,046.06 | 2,523.99 |
| 5. TELEPHONE & INTERNET ACCESS FEES | 2,184.60 | 2,341.28 | -156.68 |
| 6. OCCUPANCY COSTS | | | |
| Other Utilities | 4,271.29 | 3,762.65 | 508.64 |
| Parking Business manager | 1,320.00 | 1,320.00 | 0.00 |
| Rent | 51,750.79 | 61,614.00 | -9,863.21 |
| Repairs and maintenance | 0.00 | 3.21 | -3.21 |
| Security System | 524.38 | 423.84 | 100.54 |
| TOTAL 6. OCCUPANCY COSTS | 57,866.46 | 67,123.70 | -9,257.24 |
| 7. SALARIES & BENEFITS | | | |
| Net Salary Paid | 16,856.98 | 15,917.25 | 939.73 |
| Withholding - Federal | 3,906.00 | 7,065.75 | -3,159.75 |
| Withholding - SC | 895.76 | 1,438.65 | -542.89 |
| Other Expenses:7. SALARIES & BENEFITS | 0.00 | 5,827.75 | -5,827.75 |
| TOTAL 7. SALARIES & BENEFITS | 21,658.74 | 30,249.40 | -8,590.66 |
| 8. PROFESSIONAL FEES | 810.00 | 1,807.50 | -997.50 |
| Entertainment for CAG in gallery | 0.00 | 300.00 | -300.00 |
| Misc. | 0.00 | 123.91 | -123.91 |
| TOTAL Expenses | 209,347.00 | 250,988.04 | -41,641.04 |
| Misc. Promotional Expenses | 0.00 | 0.00 | 0.00 |
| TOTAL EXPENSES | 210,178.55 | 253,878.70 | -43,700.15 |

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| EXPENSES | | | |
| Uncategorized | 151.24 | 2,706.72 | -2,555.48 |
| Expenses | | | |
| 1. PROGRAM SERVICES | | | |
| 1. Art Shows | | | |
| Magnolia | 1,312.50 | 1,525.61 | -213.11 |
| Members Annual | 2,491.26 | 2,612.72 | -121.46 |
| Members show hospitality | 0.00 | 339.54 | -339.54 |
| Other art shows | 1,117.65 | 306.60 | 811.05 |
| People's Choice Sitting fee | 0.00 | 405.00 | -405.00 |
| Peoples Choice Hospitality | 0.00 | 37.50 | -37.50 |
| Piccolo Juried | 3,185.23 | 4,005.24 | -820.01 |
| Signature | 2,097.79 | 2,238.76 | -140.97 |
| TOTAL 1. Art Shows | 10,204.43 | 11,470.97 | -1,266.54 |
| 2. Artist and Member Programs | | | |
| Fundraising | | | |
| Other Expenses:1. PROGRAM SER... | 428.99 | 238.33 | 190.66 |
| TOTAL Fundraising | 428.99 | 238.33 | 190.66 |
| Membership meetings | 822.72 | 504.04 | 318.68 |
| Other Expenses:1. PROGRAM SERVI... | 395.80 | 200.00 | 195.80 |
| TOTAL 2. Artist and Member Programs | 1,647.51 | 942.37 | 705.14 |
| 3. Class Workshop | 17,125.14 | 21,412.42 | -4,287.28 |
| 4. Community Projects | | | |
| Alzheimers | 227.65 | 134.35 | 93.30 |
| High School Show | 4.85 | 326.66 | -321.81 |
| Other community projects | 732.01 | 2,780.14 | -2,048.13 |
| Scholarships | 2,000.00 | 3,000.00 | -1,000.00 |
| Special Education Arts (VSA) | 2,055.03 | 1,433.73 | 621.30 |
| Susan Komen Foundation | 0.00 | 171.00 | -171.00 |
| TOTAL 4. Community Projects | 5,019.54 | 7,845.88 | -2,826.34 |
| 5. Gallery Expenses | | | |
| Advertising | 1,948.36 | 2,537.00 | -588.64 |
| Entertainment (music for gallery) | 0.00 | 1,000.00 | -1,000.00 |
| Gallery Equipment & Fixtures | 6,150.49 | 462.38 | 5,688.11 |
| Gallery Promotions | 786.09 | 0.00 | 786.09 |
| Gallery Supplies & Services | 8,367.80 | 5,668.65 | 2,699.15 |
| Misc. | 0.00 | 708.50 | -708.50 |
| Parking Garage for Admin | 1,320.00 | 1,320.00 | 0.00 |
| Parkinig for Artist sitter | 1,400.00 | 2,400.00 | -1,000.00 |
| Payments to artists | 50,310.22 | 72,065.11 | -21,754.89 |
| Sales Tax Paid Back To | 0.00 | 4,139.20 | -4,139.20 |
| Sales Tax Report | 0.00 | 2,863.44 | -2,863.44 |
| Window wash | 200.00 | 400.00 | -200.00 |
| Other Expenses:1. PROGRAM SERVI... | 5,100.00 | 0.00 | 5,100.00 |
| TOTAL 5. Gallery Expenses | 75,582.96 | 93,564.28 | -17,981.32 |
| Other Expenses:1. PROGRAM SERVICES | 0.00 | 10.13 | -10.13 |
| TOTAL 1. PROGRAM SERVICES | 109,579.58 | 135,246.05 | -25,666.47 |
| 2. POSTAGE & SHIPPING | | | |
| 2. Artist and Member Programs | 564.88 | 0.00 | 564.88 |
| 5. Gallery | 1,179.00 | 2,267.71 | -1,088.71 |

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| Category Description | 5/1/2009- 4/30/2010 | 5/1/2010- 4/30/2011 | Amount Difference |
|--------------------------------------|------------------------|------------------------|----------------------|
| INCOME | | | |
| Uncategorized | 58.08 | 1,743.94 | 1,685.86 |
| Income | | | |
| I. GIFTS & GRANTS | | | |
| 1. Designated | | | |
| c. Community Projects | | | |
| Other Income:I. GIFTS & GRANTS:1... | 8,000.00 | 7,000.00 | -1,000.00 |
| TOTAL c. Community Projects | 8,000.00 | 7,000.00 | -1,000.00 |
| TOTAL 1. Designated | 8,000.00 | 7,000.00 | -1,000.00 |
| 2. Undesignated | | | |
| Dues | 23,795.00 | 23,700.00 | -95.00 |
| Grants and Corporate Gifts | 3,188.00 | 3,438.00 | 250.00 |
| Patrons | 3,685.20 | 2,986.25 | -698.95 |
| Publication Sponsors | 165.00 | 0.00 | -165.00 |
| TOTAL 2. Undesignated | 30,833.20 | 30,124.25 | -708.95 |
| Susan Komen Foundation 2010 | 0.00 | 1,270.00 | 1,270.00 |
| TOTAL I. GIFTS & GRANTS | 38,833.20 | 38,394.25 | -438.95 |
| II. PROGRAM SERVICES | | | |
| 1. Art Show Income | | | |
| Magnolia Sales | 1,597.50 | 2,298.70 | 701.20 |
| Members Annual | 2,685.00 | 1,870.00 | -815.00 |
| members show misc. | 0.00 | 500.00 | 500.00 |
| members show- hospitality fee | 0.00 | 200.00 | 200.00 |
| People's Choice | 0.00 | 1,881.25 | 1,881.25 |
| People's choice sitting fee | 540.00 | 1,130.00 | 590.00 |
| Piccolo Juried | 4,225.00 | 4,490.00 | 265.00 |
| Sidewalk | 420.00 | 0.00 | -420.00 |
| Signature Juried | 3,005.00 | 3,480.00 | 475.00 |
| Signature Show hospitality fee | 380.00 | 350.00 | -30.00 |
| St. Mathews Piccolo tea show | 0.00 | 510.00 | 510.00 |
| TOTAL 1. Art Show Income | 12,852.50 | 16,709.95 | 3,857.45 |
| 2. Artist and Member Programs | | | |
| Fundraising | | | |
| Calendar | 2,148.10 | 2,092.77 | -55.33 |
| Other Income:II. PROGRAM SERVI... | 680.00 | 298.00 | -382.00 |
| TOTAL Fundraising | 2,828.10 | 2,390.77 | -437.33 |
| TOTAL 2. Artist and Member Programs | 2,828.10 | 2,390.77 | -437.33 |
| 3. Classes & Workshops | 31,490.00 | 17,090.00 | -14,400.00 |
| 4. Gallery | | | |
| Art sales from Gallery | 57,879.05 | 80,241.28 | 22,362.23 |
| Gallery members fee payments | 68,698.30 | 92,144.70 | 23,446.40 |
| Gallery Promotions | 5,022.88 | 150.00 | -4,872.88 |
| Misc. Gallery income | 0.00 | 170.79 | 170.79 |
| TOTAL 4. Gallery | 131,600.23 | 172,706.77 | 41,106.54 |
| TOTAL II. PROGRAM SERVICES | 178,770.83 | 208,897.49 | 30,126.66 |
| Other Income | 0.00 | 40.00 | 40.00 |
| TOTAL Income | 217,604.03 | 247,331.74 | 29,727.71 |
| Misc. Income | 5,245.94 | 904.03 | -4,341.91 |
| _IntInc | 59.68 | 293.87 | 234.19 |
| TOTAL INCOME | 222,967.73 | 250,273.58 | 27,305.85 |